

PARI GOYAL

Agentic AI Engineer · LLM Pipelines & Automation in Production

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SUMMARY

Builds agentic AI systems that run in production for real clients, not demos. Shipped LLM pipelines across deal sourcing, lead qualification, and outreach automation using the Claude API, n8n, and Supabase, including a CRM that has processed **200+ leads** behind a **₹20 crore fundraising mandate**. Cares about the unglamorous parts, guardrails, approvals, and documentation, because that is what keeps agents running when nobody is watching.

EXPERIENCE

Technology, Marketing & Operations Associate, Akro Ventures | Apr 2026 – Present

- Built a deal-management CRM on Next.js, Supabase, and the Claude API that turns raw intake data into AI-generated deal summaries and hot/warm/cold classifications. It has processed **200+ startup leads** and supported outreach behind a **₹20 crore fundraising mandate**.
- Designed the AI layer so the model drafts and classifies but never acts unchecked: single-use tokenized approvals, human sign-off before any external send, and factual claims locked in code where the LLM cannot rewrite them.
- Caught email security scanners auto-triggering approval links by pre-fetching them during phishing checks, and fixed it by moving approval from a GET request to an authenticated POST confirmation.
- Built an n8n content pipeline that pulls daily from news sources and surfaces ready-to-post options, saving about **10 hours a week**, and added llms.txt and JSON-LD so AI answer engines represent the firm correctly.

Agentic AI Intern, Oyelabs | Feb – Apr 2026

- Built production AI agents for client projects using n8n, Supabase, and LLM APIs, forming pipelines that classify, draft, and route work for human approval before anything reaches a customer.
- Wrote a global prompt framework that cross-checked SOPs before any workflow ran, saving the manager a **full day each week** of manual validation.

Marketing & AI Automation Intern, Halo Interiors LLC | Nov 2025

- Built automated agents with Claude and n8n for video download, metadata extraction, captioning, and CSV/Markdown generation, removing most of the manual work.
- Debugged API rate limits and tool mismatches, then restructured the logic into modules so the pipeline stayed stable unattended.

PROJECTS

AI Lead Qualification & Quotation Pipeline | Oyelabs, built in n8n

- Built an n8n pipeline where form intake triggers email verification, Supabase deduplication, and AI-based hot/warm/cold classification, with every step logged for handoff.
- Wired AI-drafted quotations to a manager approval gate before Stripe billing, so the model proposes but a human always confirms before money moves.

AI Job Search Outreach Platform | Personal, self-initiated

- Full-stack Next.js platform that automates company research, email drafting, and follow-ups, built after losing 4 to 6 hours a day to manual cold outreach. Daily time is now **under 10 minutes**.
- Hunter.io verification and MX checks run before every send, with open tracking, automatic 5-day follow-ups, and a stats dashboard broken down by industry, city, and channel.

GigFlow, Freelance Marketplace | Personal

- Full-stack marketplace (React, Node.js, MongoDB, Socket.io) with JWT auth and atomic MongoDB transactions preventing race conditions in concurrent bid acceptance.

SKILLS

AI & Agentic Systems: Claude API, prompt engineering, agent workflow design, guardrails and human-in-the-loop patterns, n8n, OpenClaw, Claude Code/Cowork

Engineering: Next.js, React, TypeScript, Python, REST APIs, webhooks, SQL, Supabase (PostgreSQL), MongoDB

Infra & Tools: Vercel, Docker, Git/GitHub, Stripe, Hunter.io

Fundamentals: OOP, DBMS, Operating Systems, Computer Networks

EDUCATION

B.E. Computer Science & Engineering, Thapar Institute of Engineering & Technology (TIET), Patiala | 2022 – 2026